

# Hein Electric reduced cell phone, local, long-distance and data telecom expenses by over 18%

Hein Electric Supply Co.- West Allis, PA is a wholesale distributor of electrical supplies for commercial and residential contractors. They operate nine locations in the Southeast Wisconsin area.

## Key Challenges

- Limited internal resources hindering timely and efficient inventory and review processes.
- Fluctuating employee monthly usage poses consistent challenges.
- Uncertainty regarding the impact of new services on current business operations.
- The necessity for effective data trend analysis to devise optimal plans.

## Solutions

- Reviewing all existing services and contracts.
- Researching and presenting optimal solutions to strategically position the company for future success.
- Procuring pricing options and new contracts aligned with the company's evolving needs.
- Offering a comprehensive solution for ongoing service management.
- Implementing weekly monitoring to continually minimize costs while supporting growth.

## Results and Achievements

- A 19% reduction in the company's telecommunications expenses.
- Maintaining uninterrupted services without needing to change vendors.
- Developed and executed an effective inventory system, eliminating non-usage.

"Lost & Found required minimal time from both myself and my staff, and they fulfilled that promise precisely. The entire process consumed less than two hours of my company's time. I'm highly satisfied with Lost & Found's methods and outcomes."



Matt Los,  
Finance Director

